Juhayna Food Industries (An Egyptian Joint Stock Company) Consolidated financial statements for the year ended 31 December 2016 and auditors' report

KPMG Hazem Hassan Public Accountants & Consultancies Pyramids Heights Office Park Km 22 Cairo/Alex Road Giza- Cairo – Egypt

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Mohamed Hilal – Grant Thornton Public Accountants A member of Grant Thornton international 87 Ramsis St., Cairo

# Juhayna Food Industries (An Egyptian Joint Stock Company) Consolidated financial statements for the year ended 31 December 2016

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KPMG Hazem Hassan Public Accountants & Consultancies Pyramids Heights Office Park Km 22 Cairo/Alex Road Giza- Cairo – Egypt Mohamed Hilal – Grant Thornton Public Accountants A member of Grant Thornton international 87 Ramsis St., Cairo

# **Report on Consolidated Financial Statements**

#### To: The shareholders of Juhayna Food Industries S.A.E

#### Introduction

We have audited consolidated balance sheet of Juhayna Food Industries S.A.E, as of 31 December 2016 and the related consolidated statements of income, comprehensive income, changes in equity and cash flows for the financial year then ended, and a summary of significant accounting policies and other explanatory notes.

#### Management's Responsibility for the Financial Statements

These consolidated financial statements are the responsibility of Company's management. Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with the Egyptian Accounting Standards and in the light of the prevailing Egyptian laws, management responsibility includes, designing, implementing and maintaining internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error; management responsibility also includes selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with the Egyptian Standards on Auditing and in the light of the prevailing Egyptian laws. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control.

An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the consolidated financial statements.

#### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of the Company as at 31 December 2016, and of its financial performance and its cash flows for the year then ended in accordance with Egyptian Accounting Standards and the Egyptian laws and regulations relating to the preparation of these financial statements.

KPNIG Hazem Hassan Public Accountants and Consultants

Salah EL Missary Capital Authority Controller Register N0.(364) KPMG Hazem Hassan

Elmines

Hossam Hilal

Hossam Hilal Capital Authority Controller Register N0.(147) Mohamed Hilal – Grant Thornton

Grant Thornton - Mohemed Hilal Public Accountants The Egyptian Member Firm of Grant Thornton International

Cairo, 8 March 2017 Sourin M Juhayna Food Industries

Junayna r'obu muustries		Translation fr	om Arabic
(An Egyptian Joint Stock Company)			
Consolidated financial position			
As of 31 December 2016			
	Note no.	31/12/2016	31/12/2015
		L.E.	L.E.
Assets			
Non-current assets			
Property, plant and equipment (net)	(11)	3 066 250 784	2 761 272 193
Projects under construction	(12)	383 210 481	430 869 824
Plant wealth	(13-1)	13 469 421	-
Plant wealth - under preparation	(13-2)	3 955 808	14 304 029
Biological wealth	(14)	87 892 482	40 066 067
Paid under investment accounts			10 150 000
Investments under joint control ( equity)	(10)	7 087 625	
Other - long term assets		765 232	773 504
Other - long term - debit balances	(29)	9 815 767	
Goodwill	(33)	97 092 890	97 092 890
Non-current assets		3 669 540 490	3 354 528 507
Current assets			
Investments held for sale		82	50 929 445
Biological assets- Existing Agriculture		17 279 535	33 021 211
Inventories	(16)	1 325 879 207	573 855 519
Trade and other receivables (net)	(17)	353 019 114	188 010 060
Cash and cash equivalents	(18)	129 591 229	794 917 810
Current assets		1 825 769 085	1 640 734 045
Total assets		5 495 309 575	4 995 262 552
Frankter			
Equity	(10)	041 405 002	041 405 002
Issued and paid up capital	(19)	941 405 082	941 405 082
Legal reserve	(10.1)	497 245 972	467 347 006
General reserve - issuance premium	(19-1)	330 920 428	330 920 428
Retained earnings		478 308 360	418 147 094
Total comprehensive income for year after periodic dividends		43 524 181	264 306 933
Total equity attributable to the shareholders of the parent company		2 291 404 023	2 422 126 543
Non-controlling interest		756 990	818 776
Total equity		2 292 161 013	2 422 945 319
Non-current liabilities			
Long term loans	(20)	803 788 665	1 013 338 245
Other long term liabilities	(24)	47 701 407	69 840 935
Deferred revenues	(25)	108 442 056	15 559 653
Deferred tax liabilities	(26)	206 673 187	154 598 814
Non-current liabilities		1 166 605 315	1 253 337 647
Current liabilities			
Provisions for claims	(22)	9 428 008	11 959 876
Banks -over draft	(18)	25 031 480	32 443 129
Banks - credit facilities	(21)	1 049 803 834	637 074 206
Creditors and other credit balances	(23)	612 868 934	317 813 113
Income tax		34 483 198	72 339 921
Due to related parties	(32-1)	14 178 441	-
Long-term loans-current portion	(20)	290 749 352	247 349 341
Current liabilities		2 036 543 247	1 318 979 586
Total liabilities		3 203 148 562	2 572 317 233
Total equity and total liabilities	/	5 495 309 575	4 995 262 552

Translation from Arabic

The notes on pages from (6) to (42) are an integral part of these consolidated financial statements.

Finance Director Sameh El-hodaiby

Chairman Safwan Thabet

\*Auditors' report attached.

# Juhayna Food Industries (An Egyptian Joint Stock Company) Consolidated income statement For the year ended 31 December 2016

Translation from Arabic

		The financial	The financial
		year ended	year ended
	Note no.	31/12/2016	31/12/2015
		L.E.	L.E.
Net sales		4 992 857 769	4 231 161 876
Cost of sales		(3 538 392 098)	(2 749 358 490)
Gross profit	-	1 454 465 671	1 481 803 386
Other income	(5)	62 488 905	18 029 288
Sales & distribution expenses		(838 838 598)	(655 110 355)
General & administrative expenses	(6)	(174 957 155)	(145 936 135)
Other expenses	(7)	(38 074 000)	(51 975 491)
Board of directors remuneration		(12 020 000)	(11 180 000)
Results from operating activities	_	453 064 823	635 630 693
The holding company's share in the (losses) of companies under joint control		( 3 062 375)	-
Revenue of investment held for sale		5 570 557	-
Cost of the End of service		( 4819059)	( 10 670 309)
Finance income and finance costs	(8)	( 302 005 092)	( 174 561 177)
Profit before income tax	_	148 748 854	450 399 207
Taxes differences from previous years		6 272 636	230 726
Income tax expense		( 36 799 512)	(72 339 921)
Investment tax		(12 495 860)	(18 595 535)
Deferred tax	(26)	(52 074 373)	(79 761 486)
Net profit for the year	=	53 651 745	279 932 991
Distributed as follows			
Parent Company's share in profit		53 516 967	279 829 317
Non-controling interest	-	134 778	103 674
	=	53 651 745	279 932 991

The notes on pages from (6) to (42) are an integral part of these consolidated financial statements.

# Juhayna Food Industries (An Egyptian Joint Stock Company) Consolidated Statement of comprehensive income For the year ended 31 December 2016

	The financial	The financial
	year ended	year ended
	31/12/2016	31/12/2015
	L.E.	L.E.
Net profit for the year	53 651 745	279 932 991
Other comprehensive income for year after deduct tax		
Total other comprehensive income	53 651 745	279 932 991
Distributed as follows		
Parent Company's share in profit	53 516 967	279 829 317
Non-controlling interest	134 778	103 674
	53 651 745	279 932 991

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The notes on pages from (6) to (42) are an integral part of these consolidated financial statements.

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Juhayna Food Industries (An Egyptian Joint Stock Company) Consolidated statement of changes in equity For the year ended 31 December 2016							
	Issued & paid up	Legal	General reserve-	Retained	Total comprehensive income	Non-controlling interest	Total
	capital L.E.	reserve L.E.	issuance premium L.E.	earnings L.E.	for the year L.E.	L.E.	L.E.
Ralance as at 1 January 2015	941 405 082	435 553 732	330 920 428	414 262 886	161 550 850	761 931	2 284 454 909
Reversal of beginning balance adjustments		23 716 091	· .	[ 96 220 475]	108 941 127		36 436 743
Dividends for 2014	•	11 755 723	ı	91 487 099	(235 114 465)		( 131 871 643)
Holding Company's share in reserves $\&$ retained earnings of subsidiaries	·	20 033 461	ı	(33 765 581)	ŧ	t	( 13 732 120)
Consolidation adjustments on 31 December 2015	ł	( 23 712 001)		42 383 165	(20 899 896)	10 542	( 32 218 190)
Total other comprehensive income for the year ended 31 December 2015 after periodic dividends				۰	279 829 317	46 303	279 875 620
Balance as at 31 December 2015	941 405 082	467 347 006	330 920 428	418 147 094	264 306 933	818 776	2 422 945 319
Balance as at 1 January 2016	941 405 082	467 347 006	330 920 428	418 147 094	264 306 933	818776	2 422 945 319
Reversal of beginning balance adjustments	1	23 712 001	,	( 42 383 165)	50 899 896	(10542)	32 218 190
Dividends for 2015		13 226 166		67 046 951	(264 523 310)	·	( 184 250 193)
Holding Company's share in reserves $\&$ retained earnings of subsidiaries	3	16 286 977	•	(31 842 012)			(15555035)
Consolidation adjustments on 31 December 2016	ŀ	(23 326 178)	·	67 339 492	(60 676 305)	( 186 022)	(16849013)
Total other comprehensive income for the year ended 31 December 2016 after periodic dividends		ſ	ı	ŗ	53 516 967	134 778	53 651 745
Delerse of 21 December 2016	941 405 082	497 245 972	330 920 428	478 308 360	43 524 181	756 990	2 292 161 013

The notes on pages from (6) to (42) are an integral part of these consolidated financial statements.

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# (An Egyptian Joint Stock Company)

Consolidated statement of cash flows

For the year ended 31 December 2016

For the year ended 31 December 2016			
		The Financial	The Financial
		year ended	year ended
	Note	31/12/2016	31/12/2015
	по.		03/20/2010
		L.E.	L.E.
Cash flows from operating activities			
Net profit for the year before income tax and minority interest in pr	ofits	148 748 854	450 399 207
Adjustments for:			
PP&E' depreciation	(11)	234 493 517	204 275 085
Capital gains		(7 581 712)	(2 907 224)
Gain from the sale of availble for sale investments		(5 570 555)	-
Impairment in PP&E		-	13 215 001
Change in Investments in equity accounted investees		(7 087 625)	-
Impairment in trade and other receivables		2 286 230	2 017 775
Reversal of impairment in trade and other receivables		(61 175)	-
Impairment in inventories		93 964	12 865 891
Reversal of Impairment in inventories	(16)	(42 021)	-
Provision for claims-formed	(22)	3 568 837	8 967 824
Financial lease installments		21 905 151	12 101 325
Amortization of animal wealth	(14)	6 652 033	673 113
Herd births		(13 397 250)	(2 889 000)
Herd capitalized expenses		(17 877 228)	(4 485 378)
losses from selling cows		2 034 701	221 403
losses from calves death		1 435 751	316 491
Foreign exchange gain		(47 189 227)	7 588 369
Credit interests	(8)	(16 558 441)	(14 264 832)
Finance interests & expenses	(8)	271 374 306	196 144 480
Collected directly in the sector is a		577 228 110	884 239 530
Collected time deposits interests		16 558 441	14 21 1 928
Interest finance expenses paid		( 269 878 275)	(195 315 621)
Changes in:			
Inventories	(16)	(752 075 631)	(61 785 884)
Biological assets- Existing Agrecul	(15)	15 741 676	(432 536)
Trade and other receivables	(17)	(177 041 604)	9 843 952
Due from related parties	(00)	-	815 558
Creditors & other credit balances	(23)	203 364 103	(38 318 543)
Due to related parties		14 178 441	10.001.101
Deferred revenues		-	13 821 121
Dividends paid to employees		(25 067 584)	(22 335 874)
Provision for claims used		( 6 100 705)	(5 579 168)
Net cash flows (used in )from operating activities		( 403 093 028)	599 164 463
Cash flows from investing activities	11010	(51(170(11)	(262,470,205)
Acquisition of PP&E & projects under construction Proceeds from sale of PP&E	11&12	(516 179 611)	(353 470 385)
	(14)	31 948 558	108 257 241
Acquisition of plant and animal wealth	(14)	(35 093 982)	(34 549 913)
Proceeds from the sale of plant and animal wealth Proceeds from the sale of avalible for sale investments	(14)	5 298 360	(10.100.000)
		56 500 000	(10 150 000)
Net cash flows (used in) generated from investing activities		(457 526 675)	( 289 913 057)
Cash flows from financing activities Proceeds from bank credit facilities	(21)	410 700 (00	(105 074 000)
	(21)	412 729 628	(105 274 083)
Proceeds (payments) from bank loans	(20)	(166 149 569)	284 828 678
Payments in lease installments - sales and lease back Proceeds for lease installments- sales and lease back	(29)	(21 905 151)	(12 101 323)
	(29)	105 964 269	(100 525 7(0)
Dividends paid to share holders		(141 210 762)	(109 535 769)
Decrease in non-controling interest		(196 563)	(46 830)
Net cash flows from financing activities		189 231 852	57 870 673
Decrease(Increase) in cash & cash equivalents during the year		( 671 387 851)	367 122 079
The effect of foreign exchange difference		13 472 919	(7 563 315)
Cash & cash equivalents at 1 January Cash & cash equivalents at 31 December	(19)	762 474 681	402 915 917
Sam & cash equivalents at 51 December	(19)	104 559 749	762 474 681

The notes on pages from (5) to (42) are an integral part of these consolidated financial statements.

# Juhayna Food Industries (An Egyptian Joint Stock Company) Notes to the consolidated financial statements For the year ended 31 December 2016

# 1 Reporting the entity

The Company was established in 1995 according to the Investment Law No.(230) of 1989 as replaced by the investment incentives and guarantees law No. (8) of 1997 and the decree of the Minister of Economic and Foreign Trade No. 636 of 1994 approving the Company's establishment.

The Company was registered in the commercial registry under No. 100994 on 10/1/1995. Company's period is 25 years starting from the date of registration in the commercial registry.

The address of the Company's registered office is 11 Aljihad Street- Lebanon Square-Almohandessien. The address of the company's factories is 6 of October city- First Industrial Zonepiece no. 39 and 40,

Mr. Safwan Thabet is the Chairman of the Board of Directors.

The Company is considered a holding Company.

# The Company's purpose

The Company primarily is involved in the production, manufacture, packaging and packing of all types of dairy, products and all its derivatives, all types of cheeses, fruit juices, drinks and frozen material, preparing, manufacturing, packaging and packing all types of food materials and in general manufacturing of agriculture products.

# **Registration in the Stock Exchange**

The Company is listed in the Egyptian Stock Exchanges.

# 2 Basis of preparation

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# 2-1 Statement of compliance

The consolidated financial statements have been prepared in accordance with Egyptian Accounting Standards ("EAS"), and in the light of prevailing Egyptian laws.

The financial statements were authorized for issue by the Board of Directors on 8 March 2017.

# 2-2 Basis of measurement

The consolidated financial statements have been prepared on the historical cost basis except for the following material items in the balance sheet.

- Non-derivative financial liabilities at fair value through profit or loss are measured at fair value (Note 4-1).

- Biological assets and Agricultural crops at fair value after reduce the cost of sale (note 4-2). The methods used to measure fair values are discussed further in note (4).

# 2-3 Functional and presentation currency

These consolidated financial statements are presented in Egyptian pound, which is the Company's functional currency.

# 2-4 Use of estimates and judgments

The preparation of consolidated financial statements in conformity with Egyptian Accounting Standards requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the year in which the estimate is revised and in any future periods affected.

Information about critical judgments in applying accounting policies that have the most significant effect on the amounts recognised in the financial statements is included in the following notes:

• Note (3-10) : lease classification.

Information about assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment within the next financial statements are included in the following notes:

- Note (17) : impairment of trade and notes receivable.
- Note (22) : provisions & contingent liabilities
- Note (26) : deferred tax.

Significant accounting policies

The accounting policies set out below have been applied consistently to all periods presented in these consolidated financial statements.

# 3-1 Basis of consolidation

#### Subsidiaries

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Subsidiaries are entities controlled by the Company. The financial statement of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

#### Investments in equity accounted investees (associates)

Associates are those entities in which the Company has significant influence, but not control, over the financial and operating policies. Investments in associates is accounted for using the equity method and is recognized initially at cost. The cost of the investment include transaction costs. The consolidated financial statements include the Company's share of the income and expenses of equity accounted investees, after adjustments to align the accounting policies with those of the Company, from the date that significant influence commences until the date that significant influence ceases. When the Company's share of losses exceeds its interest in an equity accounted investee, the carrying amount of that interest including any long-term interests that from part thereof is reduced to zero, and the recognition of further losses is discontinued except to the extent that the Company has an obligation or has made payments on behalf of the investee.

# Transactions eliminated on consolidation

Intra-group balances, and any unrealized income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealized gains arising from transactions with equity accounted investees are eliminated against the investment to the extent of the Company's interest in the investee. Unrealized losses are eliminated in the same way as unrealized gains, but only to the extent that there is no evidence of impairment.

# 3-2 Foreign currency

#### Foreign currency transactions

Transactions in foreign currencies are translated to the respective functional currency at exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at the exchange rate at that date.

Non-monetary assets and liabilities that are measured at fair value in a foreign currency are retranslated to the functional currency at the exchange rate at the date that the fair value was determined. Nonmonetary items that are measured based on historical cost in a foreign currency are translated using the exchange rate at the date of the transaction.

# 3-3 Investment under joint control

The companies under joint control are companies that practice a joint control on the investee company, the investment under joint controls are included in the consolidated financial statement using the equity method.

# **3-4** Financial instruments

#### Non-derivative financial assets

The Company initially recognises receivables and deposits on the date that they are originated. All other financial assets (including assets designated at fair value through profit or loss) are recognised initially on the trade date, which is date that the Company becomes a party to the contractual provisions of the instrument.

The Company derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by the Company is recognised as a separate asset or liability.

Financial assets and liabilities are offset and the net amount presented in the balance sheet when, and only when, the Company has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

The Company classifies non – derivative financial assets into the following categories: financial assets at fair value through profit or loss, held-to-maturity financial assets, loans and receivables and available-for sale financial assets.

#### Receivables

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Receivables are financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are recognised initially at fair value plus any directly attributable transaction costs.

Generally, short-duration trade and other receivables with no stated interest rate are stated at their nominal value (original invoice amount) less an allowance for any doubtful debts.

Receivables comprise cash and cash equivalents, and trade and other receivables.

#### Cash and cash equivalents

Cash and cash equivalents comprise cash balances and call deposits with original maturities of three months or less from the acquisition date that are subject to an insignificant risk of changes in their fair value, and are used by the Company in the management of its short-term commitments.

#### Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are designated as availablefor-sale or are not classified in any of the above categories of financial assets. Available –for-sale financial assets are recognized initially at fair value plus any directly attributable transaction costs.

Subsequent to initial recognition, they are measured at fair value and changes therein, other than impairment losses and foreign currency differences on available-for sale debt instruments, presented in fair value reserve in equity. When an investment is derecognised, the gain or loss accumulated in equity is reclassified to profit or loss.

Available-for-sale financial assets comprise equity securities and debt securities.

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#### Non-derivative financial liabilities

The Company initially recognizes debt securities issued and subordinated liabilities on the date that they are originated. All other financial liabilities (including liabilities designated as at fair value through profit or loss) are recognized initially on the trade date, which is the date that the Company becomes a party to the contractual provisions of the instrument.

The Company derecognises a financial liability when its contractual obligations are discharged, cancelled or expire.

The Company classifies non – derivative financial liabilities into the other financial liabilities category. Such financial liabilities are recognised initially at the fair value plus any directly attributable transaction costs. Subsequent to initial recognition, these financial liabilities are measured at amortised cost using the effective interest method.

Other financial liabilities comprise loans and borrowings, bank overdrafts, and trade and other payables. Generally, trade payables are recorded at their nominal value.

Bank overdrafts that are repayable on demand and form an integral part of the Company's cash management are included as a component of cash and cash equivalents for the purpose of the statement of cash flows.

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#### Authorized capital

The Company's authorized capital amounts to L.E 5 billion.

#### Issued and paid up capital

The Company's issued and fully paid up capital at the beginning of the year was amounted to L.E 941 405 082 (Nine hundred forty one million and four hundred five thousands and eighty two) divided into 941 405 082 (Nine hundred forty one million and four hundred five thousands and eighty two) shares at par value L.E 1 each.

#### Repurchase, disposal and reissue of share capital (treasury shares)

When share capital recognised as equity is repurchased, the amount of the consideration paid, which includes directly attributable costs, net of any tax effects, is recognised as a deduction from equity. Repurchased shares are classified as treasury shares and are presented in the reserve for own shares. When treasury shares are sold or reissued subsequently, the amount received is recognised as an increase in equity, and the resulting surplus or deficit on the transaction is presented in share premium.

# 3-5 Property, plant and equipment

#### **Recognition and measurement**

Items of property, plant and equipment are measured at cost less accumulated depreciation and accumulated impairment losses (note 11).

Cost includes expenditure that is directly attributable to the acquisition of the asset. The cost of selfconstructed assets includes the cost of materials and direct labor, any other costs directly attributable to bringing the asset to a working condition for their intended use, the costs of dismantling and removing the items and restoring the site on which they are located, and capitalized borrowing costs.

Purchased software that is integral to the functionality of the related equipment is capitalized as part of that equipment.

> When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

> The gain and loss on disposal of an item of property, plant and equipment is determined by comparing the proceeds from disposal with the carrying amount of property, plant and equipment, and is recognized net within other income/other expenses in profit or loss.

#### Subsequent costs

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The cost of replacing a component of an item of property, plant and equipment is recognized in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Company and its cost can be measured reliably. The carrying amount of the replaced component is derecognized. The costs of the day-to-day servicing of property, plant and equipment are recognized in profit or loss as incurred.

#### Depreciation

Depreciation is recognized in profit or loss on a straight-line basis over the estimated useful lives of each component of an item of property, plant and equipment. Land is not depreciated. The estimated useful lives are as follows:

Description	Estimated useful life
	(Years)
Buildings & Construction	13.3-50
Machinery & Equipment	1-13
Transportation & Transport Vehicles	1.5-8
Tools	1.08 - 10
Office equipment & Furniture	1-10
Empty plastic containers & pallets	5
Computers	3.33-5
Wells	25 or Wells useful life

Depreciation commences when the fixed asset is completed and made available for use. Depreciation method useful life and residual value are reviewed at each date and adjusted of appropriate.

#### **3-6 Projects under construction**

Expenditures incurred on purchasing and constructing fixed assets are initially recorded in projects under construction until the asset is completed and becomes ready for use. Upon the completion of the assets, all related costs are transferred to fixed assets. Projects under construction are measured at cost less accumulated impairment losses (note no. 12). No depreciation is charged until the project is completed and transferred to fixed asset

# 3-7 Government grants

Government grants related to assets – including non monetary grants which recorded at fair value – presented in finical statement as deferred income (grants considered deferred income and recorded in income statement according to regular systematic basis over the estimated useful life of assets)

# 3-8 Plant wealth

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This item represents in the amounts spent for cultivation of fruit trees and protect trees (Kazhurana) which were recognized as long term assets in the balance sheet in projects in progress caption and when it reaches the planned marginal productivity it will be classified as long-term assets (plant wealth), and will be depreciated over (25 and 50) years respectively according to the nature of those assets.

# 3-9 Biological assets

A biological asset is measured on initial recognition and on every reporting date at its fair value less costs to the point of sale capability. A biological asset "harvested agricultural product" is measured at the point of harvest at fair value less costs to the point of sale capability. Profit or loss resulting from the initial recognition of a biological asset at fair value costs to the point of sale capability and from the change in fair value less costs to the point of sale capability of the biological asset is recorded in profit or loss for the period in which it arises, profit or loss resulting from the initial recognition of agricultural product at fair value less costs to the point of sale capability is recorded in profit or loss for the period in which it arises.

When there is no market available to determine prices and values, which the alternative estimates of fair value have shown clearly that it cannot be relied upon, in this case the biological asset is measured at its cost less any accumulated amortization and any accumulated impairment of value. Once the possibility of measuring the fair value of these assets are reliably established, the Company measures it at it's fair value less costs to the point of sale capability.

# 3-10 Leases

# Company is the lessee:

Leases are classified as operating leases. The costs in respect of operating leases are charged on a straight-line basis over the lease term. The value of any lease incentive received to take on an operating lease (for example, rent-free periods) is recognized as deferred income and is released over the life of the lease.

# 3-11 Goodwill

Goodwill is initially measured at its cost, being the excess of the cost of the business combination over the Group's interest in the net fair value of identifiable assets, liabilities and contingent liabilities. After initial recognition, the group measures acquired goodwill at cost less impairment losses. Recognized goodwill impairment losses are not subsequently reversed.

#### 3-12 Inventories

Inventories of raw materials, supplies, packaging & packing materials and spare parts are measured at the lower of cost or net realizable value. The cost of inventories is based on the weighted average principle, and includes expenditure incurred in acquiring the inventories, production or conversion costs and other costs incurred in bringing them to their existing location and condition. Net realizable value is the estimated selling price, in the ordinary course of business, less estimated costs of the completion and selling expenses.

The inventory of work in process is measured at the lower of cost, which is determined based on the lower of the cost last process the work in process reached, or net realizable value.

Finished production is measured at the lower of manufacturing cost or net realizable value. The manufacturing cost comprises raw materials, direct labor, and cost includes an appropriate share of overheads based on normal operating capacity.

# 3-13 Impairment

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# Non-derivative financial assets

A financial asset not carried at fair value through profit or loss is assessed at each reporting date to determine whether there is objective evidence that it is impaired. A financial asset is impaired if objective evidence indicates that a loss event has occurred after the initial recognition of the asset, and that the loss event had a negative effect on the estimated future cash flows of that asset that can be estimated reliably.

#### Non-financial assets

The carrying amounts of the Company's non-financial assets, other than biological assets, investment property, inventories and deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. For intangible assets that have indefinite useful lives, the recoverable amount is tested annually for impairment.

An impairment loss is recognized if the carrying amount of an asset or cash – generating unit (CGU) exceeds its recoverable amount.

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU. For the purpose of impairment testing, assets are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or CGU.

Impairment losses are recognized in profit or loss. For other assets, an impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized.

# **3-14** Defined contribution plans

The Company contributes to the government social insurance system for the benefits of its personnel in accordance with according to the social insurance Law No. 79 of 1975 and its amendments. Under this Law the employees and the employers contribute into the system on a fixed percentage – of-salaries basis. The Company's contributions are recognized in income statement using the accrual basis of accounting. The company's obligation in respect of employees' pensions is confined to the amount of aforementioned contributions.

# 3-15 Provisions

A provision is recognized if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation.

#### 3-16 Revenue

#### Goods sold

Revenue from the sale of goods in the course of ordinary activities is measured at the fair value of the consideration received or receivable, net of returns, trade discounts and volume rebates.

Juhayna Food Industries Company (S.A.E.)

Notes to the consolidated financial statements for the year ended 31 December 2016

Revenue is recognized when persuasive evidence exists, usually in the form of an executed sales agreement, that the significant risks and rewards of ownership have been transferred to the customer, recovery of the consideration is probable, the associated costs and possible return of goods can be estimated reliably, there is no continuing management involvement with the goods, and the amount of revenue can be measured reliably. If it is probable that discounts will be granted and the amount can be measured reliably, then the discount is recognized as a reduction of revenue as the sales are recognized.

# 3-17 Rental income

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Rental income from other assets is recognized in other income.

# 3-18 Finance income and finance costs

Finance income comprises interest income on funds invested (including available-for-sale financial assets), dividend income, gains on the disposal of available-for-sale financial assets, fair value gains on financial assets at fair value through profit or loss. Interest income is recognized as it accrues in profit or loss, using the effective interest method. Dividend income received from investments is recognized in profit or loss on the date of collection.

Finance costs comprise interest expense on borrowings, fair value losses on financial assets at fair value through profit or loss, impairment losses recognized on financial assets.

Borrowing costs that are not directly attributable to the acquisition, construction or production of a qualifying asset are recognized in profit or loss using the effective interest method.

Foreign currency gains and losses are reported on a net basis as either finance income or finance cost depending on whether foreign currency movements are in a net gain or net loss position.

# 3-19 Income tax

Income tax on profit or loss for the year comprises current and deferred tax. Income tax is recognized in the income statement except to the extent that it relates to items recognized directly on equity, in which case it is recognized in equity. Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

# 3-20 Deferred tax

Deferred tax is recognized in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is measured based on the expected manner of realization or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the reporting date.

A deferred tax asset is recognized for unused tax losses, tax credits and deductible temporary differences, to the extent that it is probable that future taxable profits will be available against which they can be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

# 3-21 Assets held for sale or held for distribution

Non-current assets, or disposal groups comprising assets and liabilities, are classified as held-for-sale or held-for-distribution if it is highly probable that they will be recovered primarily through sale or distribution rather than through continuing use.

Immediately before classification as held-for-sale or held-for-distribution, the assets, or components of a disposal group, are premeasured in accordance with the Company's other accounting policies. Thereafter, generally the assets, or disposal group, are measured at the lower of their carrying amount and fair value less costs to sell. Any impairment loss on a disposal group is allocated to the remaining assets and liabilities on a pro rata basis, except that no loss is allocated to inventories, financial assets, deferred tax assets, employee benefit assets, investment property or biological assets, which continue to be measured in accordance with the Company's other accounting policies. Impairment losses on initial classification as held-for-sale or held-for-distribution and subsequent gains and losses on remeasurement are recognized in profit or loss. Gains are not recognized in excess of any cumulative impairment loss.

Once classified as held-for-sale or held-for-distribution, intangible assets and property, plant and equipment are no longer amortized or depreciated, and any equity-accounted investee is no longer equity accounted.

# 3-22 Legal reserve

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According to the Companies Law requirements and the statutes of the Company, 5% of the annual net profit shall be transferred to a legal reserve until the accumulated reserve reaches 50% of the issued share capital. The reserve is un-distributable; however, it can be used to increase the share capital or to offset losses. If the reserve falls below the defined level (50% of the issued share capital), than the Company is required to resume setting aside 5% of the annual profit until it reaches 50% of the issued share capital.

# 3-23 End of service benefits

End of service benefits are recognized as an expense when the company is committed clearly-without having the possibility of cancellation – a formal detailed plan to either finish the work before the normal retirement date or to provide end of service benefits as a result of the company's offer to encourage resignations (voluntary) / left the work voluntary.

If the bonus is payable for a period of more than 12 months after the date of preparation of the financial statements, they is reduced to their present value.

# 4 Determination of fair value

A number of the Company's accounting policies and disclosures require the determination of fair value, for both financial and non- financial assets and liabilities. Fair values have been determined for measurement and/or disclosure purposes. Where applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability.

# 4-1 Non-derivative financial liabilities

Fair value, which is determined for disclosure purposes, is calculated based on the present value of future principal and interest cash flows, discounted at the market rate of interest at the reporting date.

#### 4-2 Biological assets

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# Other operating revenue

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	Financial year ended 31/12/2016 L.E	Financial year ended 31/12/2015 L.E
Export subsidy revenue	13 982 617	3 034 319
Deferred capital gains	14 820 399	1 738 584
Capital gain	7 581 712	2 907 223
Reversal of impairment of Inventories	42 021	
Reversal of impairment of receivables	61 175	
Drawback of sales tax	351 079	788 632
Increase in biological wealth due to newborn	13 397 250	2 889 000
Other revenue	12 252 652	6 671 530
	62 488 905	18 029 288

# General & administrative expenses

	Financial year ended 31/12/2016 L.E	Financial year ended 31/12/2015 L.E
Personnel expenses	87 022 607	78 578 496
Depreciation expense	14 681 179	13 722 125
Rents expense	9 439 121	8 776 868
Other administrative expense	63 814 248	44 858 646
	174 957 155	145 936 135

# Other expenses

	Financial year ended 31/12/2016 L.E	Financial year ended 31/12/2015 L.E
Financial lease installments	21 905 151	12 101 325
Impairment of fixed assets	-	13 215 001
Impairment of inventories	93 964	12 865 891
Damaged inventory	6 080 838	
Impairment of receivables	2 286 230	2 017 775
Provision for claims	3 568 837	8 967 824
Other	3 138 980	2 807 675
	38 074 000	51 975 491

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	Financial year endeð 31/12/2016 L.E	Financial year ended 31/12/2015 L.E
Finance interest & expense	(271 374 306)	(196 144 480)
Credit interest	16 558 441	14 264 832
Net finance cost	(254 815 865)	(181 879 648)
Foreign exchange (loss) gains	(47 189 227)	7 588 369
Change in fair value	***	(269 898)
	(302 005 092)	(174 561 177)

# 9- Segmentation reports

# 9-1 Segmentation reports for the year ended 31 December 2016

The segmentation reports was prepared on an activity segments basis, the primary report for the activity segments was prepared in accordance with the organizational and managerial chart of the Company and its subsidiaries. Activity segmentations results include a direct participation unit in each sector activity.

The primary report for activity segmentations: Revenues and expenses according to activity segmentations were as follows:

		Total	L.E	31/12/2016	4 992 857 769		118 035 559	(1 423 752 376)	53 651 745		
Elemenation of	consolidated	transactions	L.E	31/12/2016	•	(4 130 131 707)			11		
	Undistributed	items	L.E	31/12/2016	105 054 118	ı	2 653 963	(3062375)			
	Agriculture	sector	L.E	31/12/2016	68 555 861	117 231 801	25 604 775	( 30 740 336)			
gments	Concentrates	sector	L.E	31/12/2016	101 549 710	150 616 625	47 686 972	( 11 993 300)			
Activity Segments	Juices	sector	L.E	31/12/2016	1106 638 797	910 894 277	9 688 884	(370 012 426)			
	chilled	sector	L.E	31/12/2016	1175 831 440	919 889 930	9 688 562	(449 088 717)			
	Dairy	sector	L.E	31/12/2016	2435 227 843	2031 499 075	22 712 403	(558 855 222)			
					Sales	Sales between segments	Other operating income	expense	Net profit for the year		Other Information

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Depreciation

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853 756 775

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67 919 393

The Group operates in one geographical sector - Arab Republic of Egypt. Operating revenues primarily result from activities related to the food industry.

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9- Segmentation reports

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9-2 Segmentation reports for the year ended 31 December 2015

The segmentation reports was prepared on an activity segments basis, the primary report for the activity segments was prepared in accordance with the organizational and managerial chart of the Company and its subsidiaries. Activity segmentations results include a direct participation unit in each sector activity. The primary report for activity segmentations: Revenues and expenses according to activity segmentations were as follows:

		Total	L.E	31/12/2015	4231 161 876	•	22 085 548	(1 053 489.727)	279 932 991		204 275 085	4 995 262 552	2 572 317 233
Elemenation of	cosolidated	transactions	L.E	31/12/2015		(3465 592 429)					•	1	
	Undistributed	items	L.E	31/12/2015	9 878 866	·		4			ſ	136 090 775	-
	Agriculture	sector	L.E	31/12/2015	76 660 127	13 730 844	3 039 162	(27 937 328)			15 997 319	681 128 216	46 001 695
gments	Concentrates	sector	L.E	31/12/2015	63 144 345	99 899 252	6 774 105	(13 782 785)			12 108 603	288 389 452	116 414 887
Activity Segments	Juices	sector	L.E	31/12/2015	830 800 218	686 801 867	2 237 768	(210 357 599)			50 234 676	1116 840 518	565 509 286
	Cooling	sector	L.E	31/12/2015	1066 916 568	880 688 590	2 903 717	(371 284 583)			65 527 595	1442 944 262	983 227 451
	Dairy	sector	I.E	31/12/2015	2183 761 752	1784 471 876	7 130 796	(430 127 432)			60 406 892	1 329 869 329	861 163 914
					Sales	Sales between segments	Other operating income	Expenses	Net profit for the year	Other Information	Depreciation	Assets	Liabilities

The Group operates in one geographical sector - Arab Republic of Egypt. Operating revenues primarily result from activities related to the food industry.

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Juhayna Food Industries Notes to the consolidated financial statements for the year ended 31 December 2016

10 Investment under joint control (Equity)

Cost of investment	L.E.		7 087 625	7 087 625
Net (loss)	L.E.		13 164 221 (6 034 237)	13 164 221 ( 6 034 237)
Expenses	L.E.		13 164 221	13 164 221
Revenues	L.E.		7 129 984	7 129 984
Total liabilities	L.E.		4 321 035	31 050 4 321 035
long term liabilities	L.E.		31 050	31 050
Current líabilities	L.E.		4 289 985	4 289 985
Total assets	L.E.		18 286 798	18 286 798
Non current assets	L.E.		318 000	318 000 18
Current assets	L.E.		17 968 798	17 968 798
Share percentage	%		50.75	. 11
Name of the investee company		* December 31, 2016	Argu Company For food Industrial	Balance as at 31 December 2016

	e year ended 31 December 2016
Juhayna Food Industries	Notes to the consolidated financial statements for the

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Description Land* L.E. Cost as at 1/1/2015 199 602 682	Buildings &	Machinery &								
1/2015		AN A COMPANY AND	Atransport		containers	Display refg.'s	Wells	furniture		
as at 1/1/2015	constructions	equipment	vehicles	Tools	& Paletts			& equipment	Computers	Total
ns at 1/1/2015	L.E.	L.E.	Т.Е.	г.е.	LE L	L.E.	L.E.	L.E.	г.е.	L.E.
1										
	82 753 147 429	1 408 327 332	216 611 064	65 211 951	27 915 907	65 411 732	27 319 098	22 603 034	69 946 576	2 856 096 805
Additions of the year 60 057 125	25 436 118 850	392 237 204	39 500 624	13 328 815	6 001 924	13 814 093	3 242 499	2 158 331	7 070 726	161 023 246
Disposals of the year (50 431 995)	95) (32321146)	(11 692 562)	(16328811)	( 278 945)	(3575646)	( 386 218)	( 285 681)	(116 11 )	( 254 232)	( 115 573 177)
Reclassification	ŧ	( 7 700)	ı	ı	ł	1	ł	7 700	I	٠
Impairment in fixed assets	ı	( 6 443 133)	ŧ	ı	ı	I	I	I	I	( 9 443 133)
Cost as at 31/12/2015 209 227 812	812 1 156 945 133	1 779 421 141	239 782 877	78 261 821	30 342 185	78 839 607	30 275 916	24 751 124	76 763 070	3 704 610 686
Additions of the year 4 454 612	12 149 032 619	264 739 955	71 320 467	20 933 208	12 850 159	18 266 854	11 991 874	2 620 315	19 098 927	275 308 990
Disposals of the year	( <u>26 947</u> 337)	( 26 431 385)	(14 528 287)	( 832 683)	(1274915)	( 437 060)	( 35 000)	(168 [1])	( 378 092)	( 70 942 656)
Reversal of impairment in fixed assets	ı	3 941 I34	I	I	t	I	I	I	I	2 941 134
Cost as at 31/12/2016 213 682 424	124 1 279 030 415	2 020 670 845	296 375 057	98 362 346	41 917 429	96 669 401	42 232 790	27 293 542	95 483 905	4 211 918 154
Accumulated depreciation										
Accumulated depreciation as at 1/1/2015	53 394 461	487 431 275	93 268 351	29 612 037	19 573 886	13 036 121	3 175 798	7 615 778	54 623 696	761 731 403
Depreciation of the year	23 935 441	119 024 843	21 232 076	1 364 794	5 925 701	14 190 614	1 426 294	2 133 654	9 041 668	204 275 085
Accumulated depreciation of disposals of the year	( 780 507)	(5678630)	(11 820 807)	( 245 507)	(3538826)	( 280 433)	( 50 823)	( 16 227)	(216 235)	(22 667 995)
Reclassification	ı	( 4 294)	1		J		1	4 294	1	ť
Accumulated depreciation as at 31/1.2/2015	76 549 395	600 773 194	102 679 620	36 731 324	21 960 761	26 946 302	4 511 269	9 737 499	63 449 129	943 338 493
Depreciation of the year	26 139 012	134 359 898	27 115 861	8 558 953	6 862 960	16 972 849	1 621 825	2 231 449	10 630 710	234 493 517
Accumulated depreciation of disposals of the year	( 563 232)	( 15 364 667)	(13734 566)	( 808 547)	( 918 415)	( 356 903)	(006 81 )	( 27 899)	( 371 511)	( 32 164 640)
Accumulated depreciation as at 31/12/2016	102 125 175	719 768 425	116 060 915	44 481 730	27 905 306	43 562 248	6 114 194	610 146 11	73 708 328	1 145 667 370
Net book value as at 31/12/2016 213 424	124 1 176 905 240	1 300 902 420	180 514 142	53 880 616	14 012 123	53 107 153	36 118 596	15 352 493	21 775 577	3 066 250 784
Net book value as at 31/12/2015 227 812	512 1 080 395 738	1 178 647 947	137 103 257	41 530 497	\$ 381 424	51 893 305	25 764 647	15 013 625	13 313 941	2 761 272 193

\* Fully depreciated assets are amounted to L.E 146 641 594 as at 31 December 2016.

The land item amounted to L.E 213 682 424 on 31/12/2016 includes an amount of L.E 142 315 935 representing the not registered land thus procedures of registering the land are in progress.

#### 11-1 Land of Juhavna Food Industries Co.

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Description	Amount	Instrument
Description	L.E	of possess
Al Mania land	2 782 000	Specification decision
Marsa Allam	1 367 244	Preliminary contract
	4 149 244	

# 11-2 Land of Tiba for Trad. & Distr. Co.

Derector	Amount	Instrument
Description	L.E	of possess
Hoof valley Land	11 798 056	Preliminary contract
Demyat land	10 942 734	Preliminary contract
Obour land	9 047 399	Preliminary contract
Mansoureya land – shabrament	7 408 350	Preliminary contract
New cairo land pc.60,62	6 868 125	Specification letter
Olaykat Arab land	2 589 300	Preliminary contract
El- Dabaa land	2 086 200	Preliminary contract
Other	9 537 769	-
	60 277 933	

# 11-3 Land of Egyptian Co. for Dairy Products

Description	Amount as per	Adjustments of	Amount as per	Instrument
	Egyptian Co. for Dairy &	Consolidated financial	Consolidated financial	of possess
	Juice Products	statement	statement	
The service axis 1,2- 6 <sup>th</sup> of October	L.E. 2 415 388	L.E. (539 598)	L.E. 1 875 790	Specification letter
* Pc38- 6 <sup>th</sup> of October	4 542 099	(1 231 216)	3 310 883	Preliminary
Boralis land	19 937 024	-	19 937 024	Preliminary contract
	26 894 511	(1 770 814)	25 123 697	contract

al c These land was purchased from Juhayna Company (parent company) on 1/4/2014 and recorded by its name, and The Egyptian Co. for Dairy Products are recording the land on its behalf.

# 11-4 Land of International Co. for Modern Industries Co.

Description	Amount	Instrument
<b>.</b> .	L.E	of possess
Pc. 112:118 m <sup>3</sup> 6 <sup>th</sup> of October	11 060 593	Specification letter
11-5Land of and of Almasrya Co. (Egyfood)		Instrument of posses
Description	Amount	
Description	L.E	
Pc. 19 A, 9 B third zone 6th of October	2 241 861	Specification letter
Pc. 24 B	2 611 004	Specification letter
	4 852 865	
11-6Land of Modern Concentration Co.		
Decemintion	Amount	Instrument
Description	L.E	of possess
Pc. 42 forth zone 6 <sup>th</sup> of October	4 333 446	Preliminary contract
Pc. 10 <sup>th</sup> of Ramadan	6 508 437	Specification letter
	10 841 883	

# 11-7 Land of Inmaa for Agriculture Development & Biological wealth

# The Land item includes the follows:

- Area of 2 500 Acres on Farafra zone amounted to L.E 1 250 000 with the virtue of preliminary contract from Alwadi Algadeed governorate with purpose only of reclamation and cultivation.
- Area of 7 500 Acres on Farafra zone amounted to L.E 3 750 000 with purpose only of cultivation with the virtue of bank cheque no. 1472844 dated September 14, 2009 for the beneficiary the head of the centre office of Farafra city. The necessary legal procedures for convey of land are in progress.

# 11-8 Land of Inmaa for live stock

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 Area of 550 Acres amounted to L.E 1 089 000 in the virtue of a preliminary contract from Inmaa for Agriculture Development & Biological wealth. The necessary legal procedures with government for legal convey of land are in progress.

# 11-9 Land of Inmaa for Agriculture Development

- Area of 8 364 Acres amounted to L.E 16 560 720 in the virtue of a preliminary contract from Inmaa for Agriculture Development & Biological wealth. The necessary legal procedures with government for legal convey of land are in progress.
- Area of 2 000 Acres amounted to L.E 3 000 000 in the virtue of a contract with the seizure (Mohamad Mahrous Ahmad) dated 21 March 2013 and all the necessary legal procedures with government for legal convey of land are in progress.
- Area of 240 Acres amounted to L.E 360 000 in the virtue of a contract with the seizure (Mohamad Ali Farag) dated 21 March 2013 and all the necessary legal procedures with government for legal convey of land are in progress.

# 11-10 Land grants

Company management has acquired five plots of land as a governorate grant for the establishment of projects in the areas and provinces where the lands located and this is by issuing letters of guarantee by the company for the governorate with total value 2 516 750 LE, in case that the company did not obligate the conditions of acquiring these lands, the letters of guarantee will be liquidated to beneficiaries and these are the lands as follows:-

Juhayna Food Industries Company (S.A.E.)

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Notes to the consolidated financial statements for the year ended 31 December 2016

- land plots from 637 to 650 in Assuit its total area 30 000 m<sup>2</sup> to establish a project for keeping & cooling dairy products in refrigerators for cooling the juices and concentrates
- Plots number ( 67,68,69,75,76 ) in Beni suef to its total area 10.335 thousands m<sup>2</sup> to establish a factory for the production of natural juices , dairy products , white cheese freezing & cooling vegetables , fruits , meat & fish.
- Land plot in sohag its total area 10000 m<sup>2</sup> to establish a refrigerator for keeping foodstuff
- Land plot in qena NO. (186,187,188, huge area of 185) its total area 5960 m<sup>2</sup> to establish a factory for keeping, cooling and freezing dairy products, juices and concentrates
- Land plot in Aswan Industrial area, Al Alaki Valley. its total area 10000 m<sup>2</sup> to establish a factory for keeping, cooling and freezing foodstuff.

#### 12 Projects under constructions

	31/12/2016 L.E.	31/12/2015 L.E.
Buildings and constructions in progress	190 198 291	195 166 563
Machineries under installation	106 043 897	126 048 539
Advance payments for fixed assets purchase	82 983 384	97 677 432
Wells and water pump	2 712 619	11 469 725
Payment for reclamation and cultivation	-	507 565
Furniture in progress	1 272 290	
	383 210 481	430 869 824
Plant wealth		
13-1 Plant wealth	31/12/2016	31/12/2015
	L.E.	L.E.
Cost at year beginning	-	-
Additions during the year	13 800 318	_
Cost at year ending	13 800 318	
Less:		
Accumulated depreciation at year beginning	-	-
Depreciation of the year	(330 897)	**
Accumulated depreciation at year ending	(330 897)	
1 3 3		

# 13-2 Plant wealth – under construction

	31/12/2016	31/12/2015
	L.E.	L.E.
Land reclamation	204 162	514 253
Fruit trees	3 282 836	13 355 781
Protection trees (Kazhurana)	464 398	429 583
Palm trees	4 412	4 412
	3 955 808	14 304 029

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#### Juhayna Food Industries

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Notes to the consolidated financial statements for the year ended 31 December 2016

#### 14- Biological wealth

	Flock of dair, produ		Flock of dairy live st	ock - un productive	n productive Total		
	Number	L.E.	Number	L. <b>E.</b>	Number	L.E.	
Amount of flock of livestock at 1-1-2016 <u>Adding:</u>	677	17 326 170	1 150	23 413 010	1 827	40 739 180	
Addition during the year	-		1 190	35 164 274	1 190	35 164 274	
Transferred from bilogical wealth (Flock of dairy live stock - un productive) Births of flock	1 974 -	59 921 097 -	( 1 974)	(59 921 097)			
Male	•	-	1 184	5 400 500	1 184	5 400 500	
Female	-		1 155	7 996 750	1 155	7 996 750	
Capital cost during drying -off	-	1 373 061		16 504 167		17 877 228	
	2 651	78 620 328	2 705	28 557 604	5 3 5 6	107 177 932	
Biological wealth sales							
Cows	124	3 413 859	-	•	124	3 413 859	
pregnant	-		5	151 408	5	151 408	
Newborn - Female	-	-	9	107 207	9	107 207	
Newborn - Male	-		1 145	5 212 500	1 145	5 212 500	
The death of live stock losses							
Cows	78	2 158 162	-	-	78	2 158 162	
Female	-		4	116 429	4	116 429	
Male	•	-	106	966 329	106	966 329	
	•	-	41	186 500	41	186 500	
	202	5 572 021	1 310	6 740 373	1 512	12 312 394	
Cost of flock of livestock at 31/12/2016	2 4 4 9	73 048 307	1 395	21 817 231	3 844	94 865 538	
Accumulated depreciation							
Depreciation milking cows at 1/1/2016		673 113				673 113	
Depreciation milking cowsduring the year	•	6 652 033	-			6 652 033	
Accumulated depreciation of disposals of sales case	•	(235 570)	-	-		(235 570)	
Accumulated depreciation of disposals of death case	-	(116 520)	-	•	•	(116 520)	
Accumelated depreciation at 31 December 2016	-	6 973 056		•	-	6 973 056	
Net amount of flock of livestock at 31/12/2016	2 449	66 075 251	1 395	21 817 231	3 844	87 892 482	
Net amount of flock of livestock at 31/12/2015	677	16 653 057	1 150	23 413 010	1 827	40 066 067	

Calfs of flocks are measured at fair value deducted by sale cost , any increase or decrease in fair value about book value is recognized at financial statement date in income statement

The company capitalized special cost at drying off period and consume it at rest of useful life of livestock

\*\*\* The company management measure the cost of Flock of dairy live stock because unavailable active market that can realy on in determine fair value

#### 15 Tax status

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# 15-1 Juhayna Food Industries-S.A.E.(the Parent Company)

# A. Corporation tax

The corporate tax due from the Company is an annual tax according to income tax law No. 91 for the year 2005 and payments due over the operating result on annual basis.

# The period from the beginning of operation till year 2007

The Company has been inspected and all tax inspection differences were paid.

#### Year 2008, 2009

The company has estimated inspection from tax authority and it was objected during the legal period. The company was inspected again on 1/11/2016 and the results have not been issued yet.

# Years from 2010 till 2013

The company received form 19 with estimated tax difference and it was objected during the legal period. A decision was issued to re inspection the company and the preparation is in progress.

# Years from 2014 till 2015

The company hasn't been inspected yet.

The Company submits the annual corporate tax returns for the income tax within the legal duration required by law and settle the due tax –if any- according to tax return.

# B. Salaries tax

# The period from the beginning of operation till year 2010

The company was inspected and the tax due is paid.

Year from 2011 till 2014

The inspection in progress.

Year 2015

The company hasn't been inspected yet.

# C. Stamp tax

# The period from the beginning of operation till 2014

The company was inspected and the tax due is paid.

Year 2015

The company hasn't been inspected yet.

# D. Sales tax

The tax inspection has been performed and paid till 31/12/2014. Year 2015

The company hasn't been inspected yet.

#### E. withholding tax

The Company submits the withhold amounts within legal duration

# 15-2 Subsidiaries

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# First: Corporation tax

The Companies that	at enjoy the corporate tax exemp	tion Tax inspection ending date
	Subsidiaries	
	npany For Food Industries "Egy	
	ates Industrial Company	31/12/2018
	pany For Modern Food Industr	
· · · · · · · · · · · · · · · · · · ·	ure development & biological v	vealth. 19/03/2021
-	hat are not exempted.	
	ny for Dairy Products	
	has been performed and paid ti	11 2004)
Tiba for Trading	and Distributing	
The company was	inspected for year 2009 but obj	ected to
the results during t	he legal period . The tax inspec	tion is
currently being end	ded against the internal commit	tee.
Al Marwa for Fo	od Industries	
(inspected from th	he beginning of operation till 3	1/12/2004 and the company submits the annual tax returns
during legal duration	on required by law no 91 of ye	ar 2005and company is Subject to tax in 1-1-2010.
Inmaa for Agricu	lture Development and recla	nation
	not inspected till now	
Inmaa for live sto	ock	
The company was	not inspected till now	
Second: Salaries tax	-	
	ubsidiaries	Tax inspection ending date
	ubsidiaries	
St		- Inspection was performed from starting activity till
St	n <b>bsidiaries</b> y for Dairy Products	- Inspection was performed from starting activity till 2011 and paid.
Su Egyptian Company	y for Dairy Products	<ul> <li>Inspection was performed from starting activity till 2011 and paid.</li> <li>Inspection was performed from starting activity till</li> </ul>
St	y for Dairy Products	<ul> <li>Inspection was performed from starting activity till 2011 and paid.</li> <li>Inspection was performed from starting activity till 2012 and paid.</li> </ul>
Sa Egyptian Company Al-Marwa for Food	y for Dairy Products d industries	<ul> <li>Inspection was performed from starting activity till 2011 and paid.</li> <li>Inspection was performed from starting activity till 2012 and paid.</li> <li>Years from 2006 till 2012 was inspected and</li> </ul>
Su Egyptian Company	y for Dairy Products d industries	<ul> <li>Inspection was performed from starting activity till 2011 and paid.</li> <li>Inspection was performed from starting activity till 2012 and paid.</li> </ul>
Sa Egyptian Company Al-Marwa for Food Tiba for Trading an	y for Dairy Products d industries	<ul> <li>Inspection was performed from starting activity till 2011 and paid.</li> <li>Inspection was performed from starting activity till 2012 and paid.</li> <li>Years from 2006 till 2012 was inspected and difference settlement is in progress with the internal</li> </ul>
Sa Egyptian Company Al-Marwa for Food Tiba for Trading an	y for Dairy Products d industries nd Distributing	<ul> <li>Inspection was performed from starting activity till 2011 and paid.</li> <li>Inspection was performed from starting activity till 2012 and paid.</li> <li>Years from 2006 till 2012 was inspected and difference settlement is in progress with the internal committee.</li> </ul>
Sa Egyptian Company Al-Marwa for Food Tiba for Trading an International Comp Industries	y for Dairy Products d industries nd Distributing	<ul> <li>Inspection was performed from starting activity till 2011 and paid.</li> <li>Inspection was performed from starting activity till 2012 and paid.</li> <li>Years from 2006 till 2012 was inspected and difference settlement is in progress with the internal committee.</li> <li>Inspection was performed from starting activity till</li> </ul>
Su Egyptian Company Al-Marwa for Food Tiba for Trading an International Comp Industries The Egyptian Com	y for Dairy Products d industries nd Distributing pany For Modern Food	<ul> <li>Inspection was performed from starting activity till 2011 and paid.</li> <li>Inspection was performed from starting activity till 2012 and paid.</li> <li>Years from 2006 till 2012 was inspected and difference settlement is in progress with the internal committee.</li> <li>Inspection was performed from starting activity till 2010 and paid.</li> <li>inspection was performed till 2012 and waiting for claim</li> </ul>
Sa Egyptian Company Al-Marwa for Food Tiba for Trading an International Comp Industries The Egyptian Com "Egyfood"	y for Dairy Products d industries nd Distributing pany For Modern Food	<ul> <li>Inspection was performed from starting activity till 2011 and paid.</li> <li>Inspection was performed from starting activity till 2012 and paid.</li> <li>Years from 2006 till 2012 was inspected and difference settlement is in progress with the internal committee.</li> <li>Inspection was performed from starting activity till 2010 and paid.</li> <li>inspection was performed till 2012 and waiting for</li> </ul>

#### Third: Stamp tax

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#### Subsidiaries

Egyptian Company for Dairy Products

Al-Marwa for Food Industries

Tiba for Trading and Distribution

International Company For Modern Food Industries

The Egyptian Company for Food Industries "Egyfood"

Modern Concentrates Industrial Company Inmaa for Agriculture development & biological wealth

Fourth: Sales tax

Subsidiaries Egyptian Company for Dairy Products

Al-Marwa for Food Industries International Company For Modern Food Industries

The Egyptian Company For Food Industries "Egyfood"

Modern Concentrates Industrial Company

Tiba for Trading and Distribution

Inmaa for Agriculture Development Co.

#### Tax inspection ending date

Inspection has been performed and paid till 31/12/2011.

Inspection has been performed and paid till 31/12/2015.

Inspection has been performed and paid till 2014.

Inspection has been performed and paid till 31/12/2015.

Inspection in progress from starting activity till 31/12/2015

- Inspection was performed from starting activity till 31/12/2013 and paid.

Has not been inspected yet.

#### Tax inspection ending date

-The company is exempted from the sales tax and the company presents sales tax return on monthly basis, and the inspection was performed till 31/12/2012 and paid& years 2013/2015 was inspected & waiting for claim.

-Inspected and paid till 31/12/2013

-The company present sales tax return on monthly basis and inspected and paid till 2015.

-Inspected and paid till 2015 .and tax differences has been paid

-The company presents sales tax return on monthly basis., and was inspected from the inception till 31/12/2013 and paid and inspection differences has been paid

-The company submits the sales tax return on monthly basis and was Inspected till 31/12/2015 and paid.

- The tax inspection has been performed till 31/12/2014 and paid

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16	Inventories		
		31/12/2016	31/12/2015
	Down motorials	L.E.	L.E.
	Raw materials	548 743 009	127 957 424
	Packaging & packing materials	372 729 078	149 049 866
	Finished products	344 291 206	235 815 296
	Spare parts & miscellaneous supplies	47 051 690	36 607 968
	Goods transit - L/C's for goods purchase	13 064 224	24 424 965
		1 325 879 207	573 855 519
17	Trade and other receivables (Net)		
		31/12/2016	31/12/2015
		L.E.	L.E.
	Trade receivables	119 245 979	73 039 953
	Less: Impairment in trade receivables	(6 666 320)	(4 616 826)
		112 579 659	68 423 127
	Notes receivables	10 256 699	14 914 666
	Suppliers – advance payments	16 360 006	7 673 828
	Prepaid expenses	17 124 001	8 452 123
	Export subsidy	14 782 453	10 433 817
	Accrued revenues	16 955 568 33 700 962	2 013 711
	Tax authority Customs authority	30 393 339	20 759 939
	Deposits with others	21 869 412	7 190 882 13 101 070
	Letter of credit	66 409 151	15 101 070
	Other debit balances	16 538 581	38 997 614
		356 969 831	191 960 777
	Less: Impairment in other debit balances	(3 950 717)	(3 950 717)
	- -	353 019 114	188 010 060
18	Cash and cash equivalents		
		31/12/2016	31/12/2015
		L.E.	L.E.
	Time deposits *	101 493 925	723 548 920
	Banks – current accounts	17 706 151	53 894 697
	Checks under collection	26 268	
	Cash in hand	1 655 309	5 423 185
	Cash in transit	8 709 576	12 051 008
	_	129 591 229	794 917 810
	Bank over draft	(25 031 480)	(32 443 129)
	Cash and cash equivalents in the statement of cash flows	104 559 749	762 474 681

\* The above mentioned time deposits are maturing within 3 months.

#### 19 Share capital

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	31/12/2016	31/12/2015
	L.E.	L.E.
Authorized capital	5 000 000 000	5 000 000 000
Issued & paid up capital (divided into 941 405 082 shares with nominal value L.E 1 each)	941 405 082	941 405 082

The extra ordinary general assembly meeting dated 5 February 2012 decided capital reduction by the nominal value of treasury stock amounted to L.E 20 362 521 to be amounted to L.E 706 053 811 divided into 706 053 811 shares at par value L.E 1 each. The reduction in capital and in the numbers of shares was registered in the commercial register on 23 April 2012.

Based on the decision of the Board of Directors on February 26, 2014, which included a dividend free shares from the year profits and the decision & approval of the Ordinary General Assembly and of the Company dated 27/03/2014 to increase the company's issued capital from the dividends of the financial year ended December 31, 2013, which amounting to L.E. 235 351 271 equal to 33.33% of the company's issued capital as free shares deduction from the profit for the year ended December 31, 2013 by distributing one free share for each shareholder holds five shares of the company's shares. This increase has been recorded in the commercial register on 29/5/2014.

#### 19-1- General reserve - issuance premium

The balance of general reserve – issuance premium is representing the net value of issuing capital increase shares during 2010 amounted to L.E 999 379 210 for issuing 205.97 million shares after deducting amount of L.E 350 398 732 for legal reserve completion to be equal to 50 % of paid up capital and amount of L.E 205 972 632 for capital increase after deducting issuance fees amounted to L.E 38 507 164.

The Company had reduced issuance premium at year 2012 by an amount of L.E 73 580 254 representing the difference between nominal value and the cost of purchasing treasury stock which reduced the capital with its value due to the increase more than one year of the acquisition according to extra ordinary general assembly meeting dated February 5<sup>th</sup> 2012.

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# 20 Loans

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Details	Long term loans – current portion	Long term loans	Total	
	L.E	L.E	L.E	
Granted loans to Company's Group from CIB.	127 334 011	344 829 307	472 163 318	
Granted loans to Company's Group from European Bank for Reconstruction & Development	59 000 001	184 272 725	243 272 726	
Granted loans to Company's Group from HSBC.	25 942 591	51 413 888	77 356 479	
Granted loans to Company's Group from QNB.	23 200 000	78 000 000	101 200 000	
Granted loans to Company's Group from EGBE.	30 000 000	120 000 000	150 000 000	
Granted loans to Company's Group from Barclays.	25 272 749	25 272 745	50 545 494	
Balance at 31/12/2016	290 749 352	803 788 665	1094 538 017	
Balance at 31/12/2015	247 349 341	1 013 338 245	1 260 687 586	

## 21 Banks – credit facilities

This balance which amounted to L.E 1 049 803 834 as at 31/12/2016 (against L.E 637 074 206 as at 31/12/2015), represents the drawn down portion of the L.E. 1 601 million (in aggregate principal) bank facilities. Interest is charged on such drawn down amounts at a variable interest rate. These lending banks were provided with various guarantees granted by the group companies against these obtained facilities.

# 22 Provision for claims

	Balance at	Provision	Provision	Balance at
Description	1/1/2016	formed during the	used during the period	31/12/2016
Description		year		
	L.E	L.E	L.E	L.E
Provision for claims	11 959 876	3 568 837	(6 100 705 )	9 428 008

# 23 Creditors and other credit balances

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	31/12/2016	31/12/2015
	L.E.	L.E.
Suppliers	399 767 037	197 599 020
Notes payable	438 249	1 833 480
Accrued expenses	128 199 072	68 142 835
PP&E' creditors	1 853 040	630 117
Tax authority	29 214 480	10 399 700
Deposits from others	6 389 053	2 667 475
Sales tax installments on the imported machineries and equipment	10 141 121	10 175 609
Deferred capital gains	14 286 733	4 251 515
Due to Sodic company- current portion	7 599 512	8 479 484
Due to Geran company – current portion	1 046 072	1 144 924
Social insurance authority	3 709 695	3 000 484
Dividends payable	63 709	2 315
Advances from customers	3 699 749	2 359 424
New Al Manya city authority	668 750	668 750
10 <sup>th</sup> of Ramadan city authority- short term	1 641 484	1 781 113
Other credit balances	4 151 178	4 676 868
	612 868 934	317 813 113

# 24 Other long term liabilities

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<ul> <li>equipment due from Jan.2018 according to the scheduling agreed upon with the Sales Tax Authority. The installments due within one year amounted to L.E 10 141 121 as at 31/12/2016 (L E 10 175 609 as at 31/12/2015) are shown under the caption of creditors and other credit balances in the consolidated balance sheet (Note 23).</li> <li>The amount due to (Jeran for real state and investments Company) as a value of purchasing an administrative building according to agreed contract on 17/04/2013 amounted to L.E 8 576 400. A down payments was paid amounted to L.E 6 972 420 and the rest will be settled over 3 equal installments starting from June 2016.</li> <li>The amount due to (Sodic Siac for real state and investments Company) as a value of purchasing an administrative building according to agreed contract dated 30/12/2012 amounted to L.E 83 106 655. A total payments paid amounted to L.E 53 515 594 and the rest will be settled over 12 equal installments starting from December 2016.</li> <li>The amount due to (New Al Manya governors) as a value of store land at Alamtdad area in accordance with specification document dated 3/05/2015 amounted to L.E 2 675 000. A down payments was paid amounted to L.E 668 750 and the rest will be settled over 3 equal installments first installment starting from 16/05/2016 amounted by L.E 668 750 in addition to central bank of Egypt corridor rate &amp; 0.5% administrative expense, first installment starting from 16/05/2016.</li> </ul>	2016 3: E.	1/12/2015 L.E.
<ul> <li>as a value of purchasing an administrative building according to agreed contract on 17/04/2013 amounted to L.E 8 576 400. A down payments was paid amounted to L.E 6 972 420 and the rest will be settled over 3 equal installments starting from June 2016.</li> <li>The amount due to (Sodic Siac for real state and investments Company) as a value of purchasing an administrative building according to agreed contract dated 30/12/2012 amounted to L.E 83 106 655. A total payments paid amounted to L.E 53 515 594 and the rest will be settled over 12 equal installments starting from December 2016.</li> <li>The amount due to (New Al Manya governors) as a value of store land at Alamtdad area in accordance with specification document dated 3/05/2015 amounted to L.E 2 675 000. A down payments was paid amounted to L.E 668 750 and the rest will be settled over 3 equal installment starting from 16/05/2016 amounted by L.E 668 750 in addition to central bank of Egypt corridor rate &amp; 0.5% administrative expense, first installment starting from 16/05/2016.</li> <li>The amount due to (10<sup>th</sup> of Ramadan governors) as a value of a land at forth area dated 13/07/2015 amounted to L.E 1 579 184 and the rest will be settled over 3 equal installments first installment starting from</li> </ul>	33 681	46 579 938
Company) as a value of purchasing an administrative building according to agreed contract dated 30/12/2012 amounted to L.E 83 106 655. A total payments paid amounted to L.E 53 515 594 and the rest will be settled over 12 equal installments starting from December 2016. - The amount due to (New Al Manya governors) as a value of store land at Alamtdad area in accordance with specification document dated 3/05/2015 amounted to L.E 2 675 000. A down payments was paid amounted to L.E 668 750 and the rest will be settled over 3 equal installments first installment starting from 16/05/2016 amounted by L.E 668 750 in addition to central bank of Egypt corridor rate & 0.5% administrative expense, first installment starting from 16/05/2016. - The amount due to (10 <sup>th</sup> of Ramadan governors) as a value of a land at forth area dated 13/07/2015 amounted to L.E 6 502 910. A down payments was paid amounted to L.E 1 579 184 and the rest will be settled over 3 equal installments first installment starting from	_	1 046 072
land at Alamtdad area in accordance with specification document dated 3/05/2015 amounted to L.E 2 675 000. A down payments was paid amounted to L.E 668 750 and the rest will be settled over 3 equal installments first installment starting from 16/05/2016 amounted by L.E 668 750 in addition to central bank of Egypt corridor rate & 0.5% administrative expense, first installment starting from 16/05/2016. - The amount due to (10 <sup>th</sup> of Ramadan governors) as a value of a land at forth area dated 13/07/2015 amounted to L.E 6 502 910. A down payments was paid amounted to L.E 1 579 184 and the rest will be settled over 3 equal installments first installment starting from	34 573	17 734 085
- The amount due to $(10^{th} \text{ of Ramadan governors})$ as a value of a land 1 2 at forth area dated 13/07/2015 amounted to L.E 6 502 910. A down payments was paid amounted to L.E 1 579 184 and the rest will be settled over 3 equal installments first installment starting from	68 750	1 337 500
rate on accrued installments plus 0.5% administrative expense, first installment starting from 25/11/2016.	64 403	3 143 340
47 7	01 407	69 840 935

# 25 Deferred revenues

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The balance is represented in the long term capital gains deferred resulted from the sale of a plot of land located in Zayed city No.21 (Crazy water corridor) and the construction built thereon, The Company had deferred and derecognized the gain of L.E 17 385 789 in the consolidated income statement as the sale transaction was in the form of a sale with a right of re-lease within 10 years starting on January 2008 through to December 2017. The company cancelled the contract in 2016, and the revenue was realized in the income statement for the year amounted to L.E 3 477 116.	31/12/2016 L.E. -	31/12/2015 L.E. 1 738 533
The balance is represented in the long term capital gains deferred resulted from the sale of a plot of land located in Zayed city No.21 (Crazy water corridor) and the construction built, According to the new contract finance leasing that signed with QNB AI Ahli at thereon 23/3/2016The Company had deferred and derecognized in the income statement the gain of L.E 117 738 021 as the sale transaction was in the form of a sale and lease back within 10 years starting on March 2016 through to March 2026. The deferred revenue is to be amortized on straight line method base during the lease period starting from 1/4/2016. The amortization of gain is L.E 8 830 351 and the short term portion during the year ended amounted to L.E 11 773 802 included in the trade & other credit balances item of the balance sheet (Note 23).	97 133 867	-
The balance is represented in the long term capital gains deferred resulted from the sale of a plot of land Owned For Tiba Company With rerenting it with amount 130 165 951 L.E With 84 Monthly Installment started from 31 July 2015 Till 30 June 2022 With <b>1</b> 514 357 L.E for each Installment, The amortization during the year ended amounted to L.E 2 512 931 while the short term portion amounted to L.E 3 769 396 included in the trade & other credit balances item of the consolidated balance sheet (Note 23).	11 308 189	13 821 120

108 442 056

15 559 653

# 26 Deferred tax liabilities

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Deferred tax liability amounted to L.E 206 673 187 on 31/12/2016 is representing net book value of assets and liabilities on tax basis.

	Balance on	Deferred tax as at	Balance on
	1/1/2016	31 December 2016	31/12/2016
	L.E	L.E	L.E
	<u> </u>		
Deferred tax liability from fixed assets	154 598 814	52 074 373	206 673 187

# Recognized deferred tax assets and liabilities

Deferred tax liabilities are representing in the following items:

	Liabilities		
	31/12/2016	31/12/2015	
	L.E.	L.E.	
Fixed assets	206 673 187	155 380 165	
Deferred revenue	-	(781 351)	
Net tax liabilities	206 673 187	154 598 814	

# 27 Group companies

The following sets out the subsidiaries of Juhayna Food Industries Company that were acquired and controlled by the Company as at 31/12/2016 shown together with this respective contribution percentage held as at the balance sheet date.

	Contribution	Contribution	
Subsidiary Name	percentage	percentage	Country
	31/12/2016	31/12/2015	
Egyptian Co. for Dairy Products	99.99 %	99.99 %	Egypt
International Co. for Modern Food Industries	99.99 %	99.99 %	Egypt
The Egyptian Company for Food Industries "Egyfood"	99.98 %	99.98 %	Egypt
Tiba For Trading & Distributing	99.90 %	99.90 %	Egypt
Al-Marwa for Food Industries	99.91 %	99.91 %	Egypt
Modern Concentrates Industrial Co.	Indirect	Indirect	Transat
modern Concentrates industrial Co.	99.81 %	99.81 %	Egypt
Inmaa for Agriculture Development Co.	99.994 %	99.994 %	Egypt
Inmaa for Live Stock	99.862	99.964	Denved
Inniaa for Live Slock	Indirect	Indirect	Egypt
Tumos for Agriculture and improvement	99.964	99.964	Transa t
Inmaa for Agriculture and improvement	Indirect	Indirect	Egypt
Companies under joint control			
Arju company for food industries	50.75 under joint control	-	Egypt

# 28 Financial instruments

# Financial risk management

# Overview

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The Group has exposure to the following risks from its use of financial instruments:

- Credit risk
- Liquidity risk
- Market risk.

# Risk management framework

The Board of Directors has overall responsibility for the establishment and oversight of the Company's risk management framework. The Board is responsible for developing and monitoring the Company's risk management policies.

The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities. The Company, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Company's Board oversees how management monitors compliance with the Company's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the Company. The Company's Board is assisted in its oversight role by Internal Audit. Internal Audit undertakes both regular and ad hoc reviews of risk management controls and procedures, the results of which are reported to the B.O.D.

#### Credit risk

The Company's exposure to credit risk is influenced mainly by the individual characteristics of each customer including the default risk of the industry in which customers operate, as these factors may have an influence on credit risk

#### Trade and other receivables

The Company is dealing with one main customer (related party), which in turn distributes the credit risk on a number of customers who enjoy strong and stable financial positions. It also deals with its customers through contracts and agreements concluded with them, in addition the Company (related party) review the credit limits granted to customers on a regular basis as it gets sufficient guarantees from its customers.

#### Credit risk

#### Exposure to credit risk

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was:

		Carrying amount			
	Note	31/12/2016	31/12/2015		
		L.E.	L.E.		
Trade receivables	(17)	112 579 659	68 423 127		
Banks credit facilities	(21)	1 049 803 834	637 074 206		
Total long term loans	(20)	1094 538 017	1 260 687 586		

# Liquidity risk

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Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

The Company uses activity-based costing to cost its products and services, which assists it in monitoring cash flow requirements and optimizing its cash return on investments. Typically the company ensures that it has sufficient cash on demand to meet expected operational expenses for a period of 60 days, including the servicing of financial obligations; this excludes the potential impact of extreme circumstances that cannot reasonably be predicted, such as natural disasters. In addition, the Company maintains the following lines of credit:

A credit facility in a principal amount of L.E 1 049 803 834 on which the interest is charged at a variable interest rate for Facilities in Egyptian pound and US Dollars facilities.

# Liquidity risk

The following are the contractual maturities of financial liabilities, including estimated interest payments and excluding the impact of netting agreements:

	Carrying	Contractual cash
	amount	flows
	L.E.	L.E.
Credit facilities	1 049 803 834	1 601 000 000

# Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters while optimising the return.

The Company incurs financial liabilities, in order to manage market risks. All such transactions are carried out within the guidelines set by the Management.

# Currency risk

The Company is exposed to currency risk on sales, purchases and borrowings that are denominated in a currency other than the respective functional currencies of the Company, primarily the L.E. The currencies in which these transactions primarily are denominated are Euro, USD, and Swiss Frances (CHF).

In respect of other monetary assets and liabilities denominated in foreign currencies, the Company's policy is to ensure that its net exposure is kept to an acceptable level by buying or selling foreign currencies at spot rates when necessary to address short-term imbalances.

Juhayna Food Industries Company (S.A.E.)

Notes to the consolidated financial statements for the year ended 31 December 2016

#### Foreign currency risk

Exposure to currency risk

The Group's exposure to foreign currency risk was as follows based on notional amounts:

	USD	Euro	SAR	GBP	CHF
Trade and other debit balances	1 312 343	_		~	-
Cash and cash equivalents	3 850 799	626 423		3 009	-
Credit facilities	(7 041 981)	(245 397)	-	_	-
Trade and other payables	(10 962 750)	(1 790 935)	_	(97 673)	_
31 December 2016	(12 841 888)	(1 409 909)	_	(94 664)	
31 December 2015	20 528 988	(1 825 409)	96	(89 975)	( 19 423)

The following significant exchange rates applied during the year:

	Average rate		Actual closing Rate	
	12/2016	12/2015	12/2016	12/2015
USD	13.11	7.49	18.41	7.815
Euro	13.90	8.62	19.25	8.540
GBb	17.088	11.612	22.56	11.67

# Sensitivity analysis

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A weakening of the Egyptian Pound, as indicated above, against the USD and Euro at 31 December 2016 would have decreased equity and profit or loss by the amounts shown below. This analysis is based on foreign currency exchange rate variances that the Company considered to be reasonably possible at the end of the reporting date. The analysis assumes that all other variables, in particular interest rates, remain constant and ignores any impact of forecasted sales and purchases. The analysis is performed on the same basis for 2015.

Effect of 10%	Profit/Loss		
	31/12/2016	31/12/2015	
	L.E.	L.E.	
USD	(23 629 074)	16 043 396	
Euro	(2 704 075)	(1 558 899)	
GBP	(202 984)	(100 592)	
	(26 536 133)	14 383 905	

Given the current economic conditions faced by the Arab Republic of Egypt, the Company's management faces the market risks represented in the difficulty of foreign currency cash management declared at official prices, due to the shortage of cash in foreign currency in the official banking markets.

This has affected the Company's ability to provide its foreign currency operating needs to ensure the continuing of its operations / production process on a regular basis.

The Company's management resorted, in the context of applying exceptional policies to manage market and operation risks, to cover some of its foreign currency cash requirements with exceptional exchange rates, during the period, which differ from quoted prices in official banking markets, in light of the circumstances, after getting approval along with the related internal documents by the Company's senior management, to the best estimate of the price from its point of view.

#### Interest rate risk

The Company adopts a policy of ensuring that its exposure to changes in interest rates on borrowings is on a fixed-rate basis, taking into account assets with exposure to changes in interest rates.

# Capital management

The Board's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. Capital consists of paid up capital and retained earnings. The Board of Directors monitors the return on capital, as well as the level of dividends to shareholders.

31/12/2016	31/12/2015
L.E.	L.E.
3 203 148 562	2 572 317 233
(129 591 229)	(794 917 810)
3 073 557 333	1 777 399 423
2 292 161 013	2 422 945 319
134.09%	%73.36
	L.E. 3 203 148 562 (129 591 229) <b>3 073 557 333</b> 2 292 161 013

There were no changes in the company's approach to capital management during the year.

# 29 Financial lease contracts

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The company signed a contract with Sajulis Leasing Company to lease land and buildings and of system construction and leasing, as follows:

#### Land lease contracts (Sale and lease back)

On 30/10/2007 the Company signed a contract with regard to a land lease (including the building built thereon), of land located on plot no. 21 of the Crazy water's corridor in Zayed City with a total area of 15 374.47 m<sup>2</sup>. The contract terms became effective starting 1/1/2008. The following is a summary of the above mentioned contract:

Dunahaaa

Description	Lease	value	Lease period	value at end of contract	Monthly lease value	
	Contractual value	Accrued interest				
	L.E	L.E	Months	L.E	L.E	
Contract from						
1/1/2008 to	73 453 985	47 559 261	120	1	1 008 444	
31/12/2017						

- Juhayna for Food Industries Company acquired the above mentioned land and constructed a building thereon.
   Subsequently, the Company sold the land including the buildings to Segolease subject to the right of finance re-leases.
- The Company has leased the administration building of Tiba for Trading and Distributing Company (Subsidiary) following the operating lease system for a monthly lease rent of L.E. 220 000 based upon the approval from the leaser's company.
- The monthly finance lease's installments and the expenses related to the issue of this lease contract (sale with the right of re-sale) were allocated to the other operating expenses item in the income statement Thus, total installments of the financial period ended 30/6/2016 amounted to L.E. 3 025 331.

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Juhayna Food Industries Company (S.A.E.) Notes to the consolidated financial statements for the year ended 31 December 2016

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- The company during the year 2016 in agreement with QNB Al Ahli for Financial Leasing Company (Segoles company for Finance Leasing- formerly) to end the leasing contract and the restoration of the land and the buildings and construction, compared to the amount of L.E 19 159 879.

# New financial lease contracts (Sale and lease back)

On 23/3/2016 the Company signed a contract with regard to a land lease (including the building built thereon), of land located on plot no. 21 of the Crazy water's corridor in Zayed City with a total area of

15 374.47 m<sup>2</sup>. The contract terms became effective starting 23/3/2016. The following is a summary of the above mentioned contract:

Description	Lease	value	Lease period	Purchase value at end of contract	Quarterly lease value
	Contractual value L.E	Accrued interest L.E	Months	L.E	L.E
Contract from 24/3/2016 to 23/3/2026	274 793 655	124 296 706	120	1	6 623 067

The Company has leased the administration building of Tiba for Trading and Distributing Company (Subsidiary) following the operating lease system for a monthly lease rent of L.E. 220 000 based upon the approval from the leaser's company.

- The monthly finance lease's installments and the expenses related to the issue of this lease contract (sale with the right of re-sale) were allocated to the other operating expenses item in the income statement Thus, total installments of the financial period ended 31/12/2016 amounted to L.E. 18 879 820
- The company paid 11 897 900 L.E as a down payment and as at 31 December 2016 amounted 11 005 558 L.E classified the current portion in advance payments to note (23) and the Non-current portion amounted to 9 815 767 LE classified in the other long term debit balances

The company has signed financial lease Contracts With International for financial lease (Ancolis) during 2015 that allow selling the owned Plot Of Land For Tiba Company (subsidiary) with leaseback it with an amount of L.E 137 459 563 With 84 monthly installment starting from 31 July 2015 Till 30 June 2022 With L.E 1 621 616 For Each Installment

	L.E
Total amount of the contract	121 848 259
Contract updated amount (increase in interest)	15 611 304
Down payment	(4 017 259)
Remaining amount	133 442 304
Paid installment	(26 415 648)
Unpaid (66 installment by L.E 1 621 616 monthly)	107 026 656

#### 30 Contingencies

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The Company had contingent liabilities in respect of bank and other guarantees and other matters arising in the ordinary course of business from which it is anticipated that no material liabilities will arise. In the ordinary course of business the Company has given guarantees on 31/12/2016 amounting to LE 11 194 094 the covered amount L.E 5 119 598.

# 31 Capital commitments

The capital commitments related to setting up and acquiring fixed assets amounted to L.E 86 942 204 on 31/12/2016.

The amount of L.E 50 000 000 was unpaid part of capital increase for Tiba for Trading and Distribution

# 32 Related party transactions

The related parties are represented in the Company's shareholders and companies in which they own directly or indirectly shares giving them significant influence or controls over these companies.

The following is a summary of significant transactions concluded, during the year, between the Company and its related parties.

#### 32-1 Due from related parties

Company's name	ne Nature of Total value		transactions	Balanc	e as at
	transaction	31/12/2016 L.E.	31/12/2015 L.E.	31/12/2016 L.E.	31/12/2015 L.E.
Argu	Current account	14 178 441	-	14 178 441	
				14 178 441	
Goodwill					
			31/12/2016	5 31,	/12/2015
			L.E.		L.E.
Goodwill resulting from acc Company for Dairy & Juice		1	46 433 93	34 .	46 433 934
Goodwill resulting from acc Industries Company	uiring Al-Marwa fo	or Food	50 658 9	56	50 658 956
			97 092	890	97 092 890

#### 34 Economical events

The Central Bank of Egypt had decided in its meeting dated November 3, 2016 to float exchange rates of foreign currencies, to give the Egyptian banks more flexibility in the process of the setup of pricing the foreign currencies on selling & buying through the identified legitimate channels of dealing. The central bank had set certain exchange rates of the main foreign currencies as a reference to start dealing with at the beginning of November 3, 2016 as follows:

Main Foreign Currencies	Selling	Buying
USD	14.2757	13.5277
Euro	15.8389	15.0076

Juhayna Food Industries Company (S.A.E.)

Notes to the consolidated financial statements for the year ended 31 December 2016

Accordingly, the balances of the monetary assets and liabilities denominated in foreign currencies may significantly vary subsequently than its recorded values in the interim financial statements for the period ended September 30, 2016, in addition, the company's performance may be affected significantly in the subsequent periods as a result of the same resolution.

In line with the Central Bank's resolution referred to, the central bank of Egypt raised both overnight deposit & lending rates by 300 bps to reach up 14.75% and 15.75% respectively; which may affect the company's net finance costs.

# 35 Other events

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On August 20, 2015 A Presidential Decree was issued of Law No. (96) for the year 2015 amending certain regulations of the income tax law No. (91) of 2005 and Decree No. 44 of 2014 to impose a temporary additional income tax, and this decree will be effective from the day following its publication, the following are the most significant amendment: -

- 1. Reduction of income tax rate to become 22.5% of the annual net profit.
- 2. Amendment for the imposition of temporary tax of 5%.
- 3. Modifying the tax on dividends.
- 4. Suspending the imposition of the capital tax on the output of dealing in listed securities for two years starting from 30/6/ 2015.
- 5. On September 7, 2016 A Presidential Decree was issued of Law No (67) for the year 2016 by issuing vat law.

# 36 Subsequent events

The company issued a statement clarifying that the verdict in absent against the chairman regarding case No. 653 for the year 2014 is related to him personally and not to the group that he hold shares in.

# 37 New Egyptian accounting standards issued.

During 2015 new modified version of the Egyptian accounting standards was issued that includes new accounting standards and amendments to some existing standards, to be effective for the periods starting from January 2016, with the knowledge that early adaption of these standards is not allowed The following table shows the amendments that may have significant effect on the financial statements for year ended 31 December 2016.

New or Amended Standards	Summary of the Most Significant Amendments	Possible Impact on the Financial Statements
<u>EAS (1)</u> Presentation of Financial Statements	<ul> <li>Financial Position Statement</li> <li>The Standard does not require to present the working capital, also the F/S references model issuance 2006 excluded the presentation of working capital.</li> <li>A statement shall be added to the statement of financial position including balances of the beginning of the first presented comparative period in case of retrospective implementation or change in an accounting policy or reclassification carried out by the entity.</li> </ul>	<ul> <li>Re-presenting all the presented financial statements, disclosures and their accompanying notes including the comparative figures to be in conformity with the required amendments to the Standard.</li> <li>Adding a new statement, <i>Statement of Comprehensive Income</i>, for the current and comparative period.</li> </ul>

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New or Amended Summary of the Most Significant Possible Impact on the Standards Financial Statements

#### Income Statement (Profit or Loss)/Statement of Comprehensive Income

The entity shall disclose all recognized income and expense captions during the financial period in two separate statements; one of them presents the profit or loss components (*Income Statement*) and the other one starts with the profit or loss and presents the other comprehensive income items (*Statement of Comprehensive Income*).