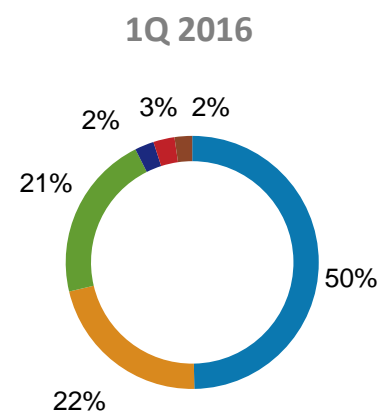
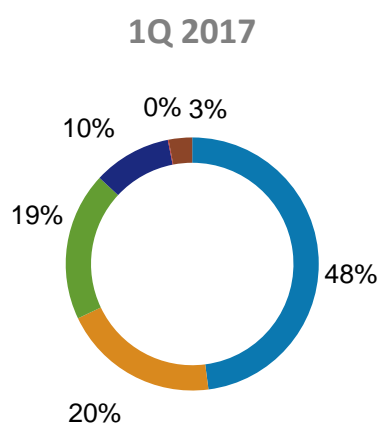


Juhayna Releases First Quarter 2017 Earnings

REVENUE BREAKDOWN



FIRST QUARTER 2017

Financial Results

REVENUE EGP 1,288 mn ▲ 17% Y-o-Y	GROSS PROFIT EGP 413 mn ▲ 15% Y-o-Y	EBIT EGP 161 mn ▲ 7% Y-o-Y	NET INCOME EGP 58 mn ▼ 28% Y-o-Y
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Sales Results

DAIRY EGP 615 mn ▲ 12% Y-o-Y	YOGURT EGP 252 mn ▲ 6% Y-o-Y	JUICE EGP 246 mn ▲ 4% Y-o-Y
CONCENTRATES EGP 134 mn ▲ 391% Y-o-Y	AGRICULTURE EGP 1 mn ▼ 97% Y-o-Y	Arju EGP 41 mn ▲ 64% Y-o-Y

(Cairo, Egypt) — Juhayna Food Industries (JUFO.CA on the Egyptian Exchange), a leading Egyptian dairy, yogurt and juice manufacturer, announced today its consolidated results for the first quarter of 2017, reporting a 17% year-on-year rise in total consolidated revenue to EGP 1.3 billion. Top-line gains were carried down the income statement with Gross Profit and EBIT recording growth of 15% and 7%, respectively. Net income saw a decline of 28% to EGP 58 million compared to EGP 80 million in the same period last year. Meanwhile, net profit margin stood at 4.5%.

The highest contributor to the top-line in 1Q17 remained to be the dairy segment at 48%, with the yogurt and juice segments coming in second and third, representing 20% and 19% of consolidated revenues, respectively. Revenue growth during the quarter was largely driven by price increases applied gradually throughout the previous quarters.

Highlights of Juhayna's financial and operational results along with management's commentary on performance in the quarter follow below. Drawn from the fact that Juhayna operates in a highly competitive environment, management believes that it is in the best interest of shareholders to suspend disclosure of detailed segment analysis information. Juhayna's full financials are available for download on the company's website: www.juhayna.com.

TO OUR SHAREHOLDERS

Despite a general escalation in prices and decreasing purchasing power across the Egyptian population, Juhayna recorded an 17% increase in revenues to EGP 1,288 million. We at Juhayna are working diligently to rejuvenate the market through innovating and implementing various commercial and marketing initiatives to create consumer purchasing power.

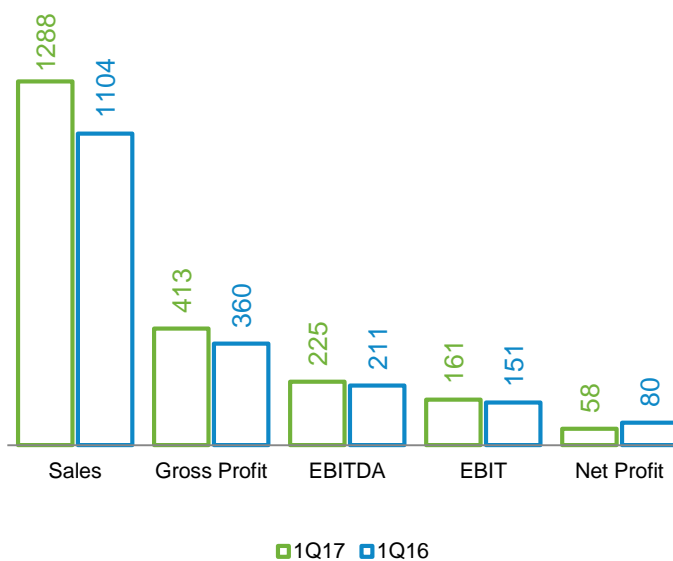
The first quarter of 2017 saw net profit jump from a EGP 54 million profit in FY16 to a net profit of EGP 58 million in 1Q17, and gross profit margin improving from 26% to 32% q-o-q as our previously applied gradual price increases started to take effect. We remain confident in our strategy to restore profitability by preserving a tight rein on expenses, pushing through improved operational efficiencies, completing all postponed Capex plans and increasing reliance on domestically produced raw materials.

Juhayna had also managed to secure EGP 200 million in credit facilities from HSBC and Barclays to improve its liquidity.

We look forward to building on our previous successes and to further solidify our ability to meet consumer demand and create shareholder value even amidst the challenges facing the Egyptian economy.

Safwan Thabet, Chairman & CEO

GROUP CONSOLIDATED PERFORMANCE



I. CONSOLIDATED INCOME STATEMENT

(EGP)	1Q17	1Q16	Change
Net Sales	1,287,796,009	1,104,468,386	17%
Cost of Sales	(874,689,309)	(744,294,904)	18%
Gross Profit	413,106,700	360,173,482	15%
<i>Gross Profit Margin</i>	32%	33%	
Other Income	20,939,155	19,243,736	9%
Sales & Distribution Expenses	(222,792,806)	(178,972,308)	24%
General & Administrative Expenses	(42,465,449)	(40,439,466)	5%
Other (Expenses)	(7,395,416)	(8,841,231)	-16%
Board of Directors Remuneration	(435,000)	(125,000)	248%
Results from Operating Activities	160,957,184	151,032,213	7%
EBITDA	224,529,000	211,206,949	6%
<i>EBITDA Margin</i>	17%	19%	
The Holding Company's Share in loss of Companies Under Joint Control	(739,409)	(408,412)	81%
Revenue of Investments Available for Sale	-	5,570,557	
End of Service Remuneration	(7,793,591)	(659,033)	1083%
Financing Income & Financing Expenses	(84,582,648)	(37,594,968)	125%
Net Profit Before Tax	67,841,536	117,940,357	-42%
Income Tax	(6,068,778)	(14,024,283)	-57%
Investment Tax	-	(4,998,235)	-100%
Deferred Tax	(3,514,852)	(18,498,588)	-81%
Net Profit	58,257,906	80,419,251	-28%

II. CONSOLIDATED BALANCE SHEET

(EGP)	1Q17	FY16
Property, Plant and Equipment	3,049,858,021	3,066,250,784
Projects Under Construction	397,435,255	383,210,481
Plant Wealth	13,370,152	13,469,421
Plant wealth - under preparation	2,086,929	3,955,808
Animal Wealth	90,553,964	87,892,482
Investment in Companies Under Joint Control (Equity)	6,348,211	7,087,625
Other - long term assets	-	765,232
Other Long Term Debit Balances	10,281,484	9,815,767
Goodwill	97,092,890	97,092,890
Non-current Assets	3,667,026,906	3,669,540,490
Biological Assets	40,891,275	17,279,535
Inventories	1,551,971,500	1,325,879,207
Trade and Other Receivables	428,907,715	353,019,114
Cash and Cash Equivalents	107,942,812	129,591,229
Current Assets	2,129,713,302	1,825,769,085
Provisions	4,726,286	9,428,008
Banks – Overdraft	90,189,442	25,031,480
Banks – Credit Facilities	1,225,797,745	1,049,803,834
Creditors and Other Credit Balances	676,414,109	612,868,934
Income Tax	34,483,198	34,483,198
Due to Related Parties	12,640,245	14,178,441
Long-Term Loans – Current Portions	309,349,352	290,749,352
Current Liabilities	2,353,600,377	2,036,543,247
Working Capital	(223,887,075)	(210,774,162)
Total Invested Funds	3,443,139,831	3,458,766,328
Issued and Paid up Capital	941,405,082	941,405,082
Legal Reserve	498,716,738	497,245,972
General Reserve – Insurance Premium	330,920,428	330,920,428
Retained Earnings	520,425,582	478,308,360
Total Comprehensive Income for the Period / Year After Periodic Dividends	58,192,410	43,524,181
Total Equity Attributed to the Shareholders of the Parent Company	2,349,660,240	2,291,404,023
Non-Controlling Interest	757,912	756,990
Total Equity	2,350,418,152	2,292,161,013
Long Term Loans	733,781,932	803,788,665
Other Long Term Liabilities	43,881,335	47,701,407
Deferred Revenues	104,870,373	108,442,056
Deferred Tax Liabilities	210,188,039	206,673,187
Non-Current Liabilities	1,092,721,679	1,166,605,315
Shareholder's Equity and Non-Current Liabilities	3,443,139,831	3,458,766,328



III. CONSOLIDATED CASH FLOW

(EGP)	1Q17	1Q16
Cash Flows from Operating Activities		
Net Profit for the Period Before Income Tax & Minority Interest in Profits	67,841,536	117,940,357
Adjustments for:		
PP&E' depreciation	65,506,737	55,283,081
Amortization of animal wealth	3,003,922	822,006
Amortization of plant wealth	99,269	-
Capital gains (loss)	(821,433)	4,891,098
Gain from the sale of available for sale investments	-	(5,570,555)
Change in Investments in equity accounted investees	739,414	(9,741,588)
Impairment in inventories	(848,672)	-
Financial lease installments	6,920,514	3,025,331
Herd births	(2,291,500)	(3,890,000)
Herd capitalized expenses	(6,336,237)	(3,308,911)
losses from selling cows	268,795	276,893
losses from calves' death	(162,667)	4,047,315
Foreign exchange gain	(1,569,290)	(11,091,387)
Credit interests	(1,705,664)	(9,001,991)
Finance interests & expenses	87,621,501	57,509,611
	218,266,225	201,191,260
Collected Deposits Interests	1,705,664	9,000,757
Paid Finance Interests & Expenses	(86,527,789)	(58,049,147)
Change in:		
Inventories	(225,243,621)	(112,750,137)
Biological Assets	(20,308,424)	16,510,593
Trade & Other Receivables	(75,589,086)	(122,414,854)
Due from Related Parties	-	(1,282,390)
Change in Creditors & Other Credit Balances	57,577,193	22,849,720
Due to related parties	(1,538,196)	-
Dividend Paid to Employees	-	(21,930,942)
Provisions for Claims Used	(4,701,722)	(3,921,909)
Net Cash Flows used in Operating Activities	(136,359,756)	(70,797,049)
Cash Flow from Investing Activities		
Acquisition of PP&E & projects under construction	(64,941,403)	(127,374,553)
Proceeds from sale of PP&E	2,424,088	1,510,043
Acquisition of plant and animal wealth	(1,434,437)	(2,191,769)
Proceeds from the sale of plant and animal wealth	2,856,205	-
Proceeds from the sale of available for sale investments	-	56,500,000
Net Cash Flows (Used In) Investing Activities	(61,095,547)	(71,556,279)
Cash Flow (used in) Financing Activities		
Proceeds (payments) from bank credit facilities	175,993,911	(150,447,774)
Proceeds (payments) from bank loans	(51,406,733)	(69,744,023)
Payments in lease installments - sales and lease back	(6,920,514)	(3,025,331)
Proceeds for lease installments- sales and lease back	-	105,964,269
Dividends paid to share holders	-	(141,210,762)
Decrease in non-controlling interest	(64,574)	(196,913)
Net Cash Flows from Financing Activities	117,602,090	(258,660,534)
(Decrease) in Cash & Cash Equivalents during the Period	(79,853,213)	(401,013,862)
The effect of foreign exchange difference	(6,953,166)	35,435,926
Cash & Cash Equivalents as at 1 January	104,559,749	762,474,681
Cash & Cash Equivalents as at 31 March	17,753,370	396,896,745



ABOUT JUHAYNA FOOD INDUSTRIES

Juhayna Food Industries a leading producer and distributor of milk, juice and yogurt products. The company was established in 1983 by Safwan Thabet along with a number of other founders with paid-in capital of EGP 1.3 million. Production began in 1987 with a total production capacity of 35 tons per day and total sales of EGP 2.4 million. The company has since grown to become the most popular household name in the sector across Egypt. Today, Juhayna owns seven plants in addition to 32 sales and distribution centers and a fleet size of over 1200 vans and trucks. The company presently has paid-in capital of EGP 941 million and a work force of more than 5,700 employees.

CONTACTS

Karim Sheir
Head of Investor Relations
karim.sheir@juhayna.com
Tel: +20 1222749757

Khaled Daader
Assistant Team Leader
Khaled.daader@juhayna.com
Tel: +20 1111108069

FORWARD-LOOKING STATEMENTS

Statements contained in this Business Review that are not historical facts are based on current expectations, estimates, projections, opinions and beliefs of Juhayna Food Industries. Such statements involve known and unknown risks, uncertainties and other factors, and undue reliance should not be placed thereon. Certain information contained herein constitutes "targets" or "forward-looking statements," which can be identified by the use of forward-looking terminology such as "may," "will," "seek," "should," "expect," "anticipate," "project," "estimate," "intend," "continue" or "believe" or the negatives thereof or other variations thereon or comparable terminology. Actual events or results or the actual performance of Juhayna Food Industries may differ materially from those reflected or contemplated in such targets or forward-looking statements. The performance of Juhayna Food Industries is subject to risks and uncertainties.